



Dr. Mamdouh
Najjar

*National Technology Officer
Microsoft – Riyadh*

Cloud
for Public
Good



Microsoft mission

Mobile-first,
cloud-first

Empower every person and
every organization on the
planet to achieve more



Create more
personal computing



Digital
Transformation
Interconnected
Ambitions

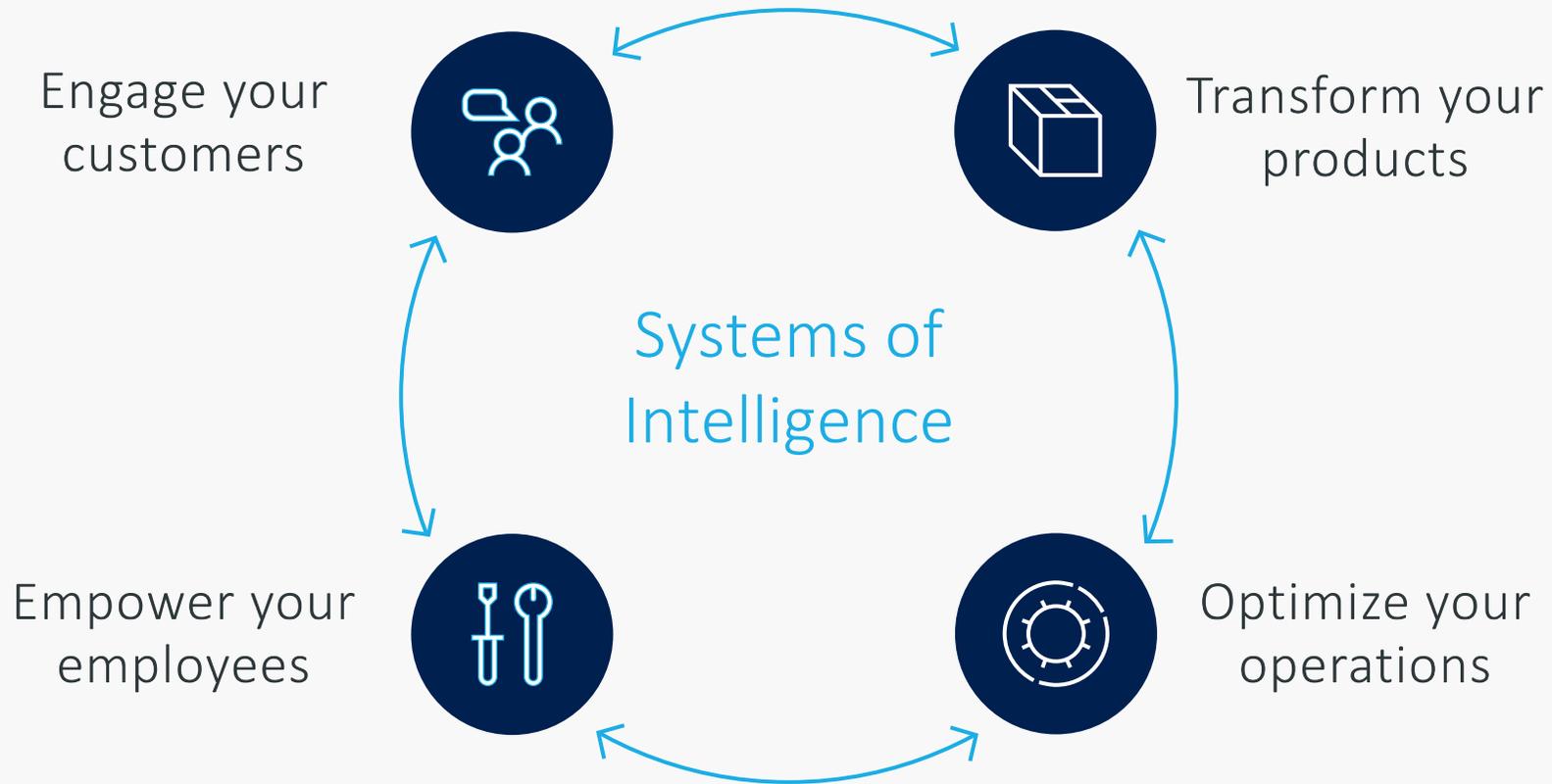
Build the intelligent
cloud platform



Reinvent productivity
& business processes



Digital Transformation



What is it?

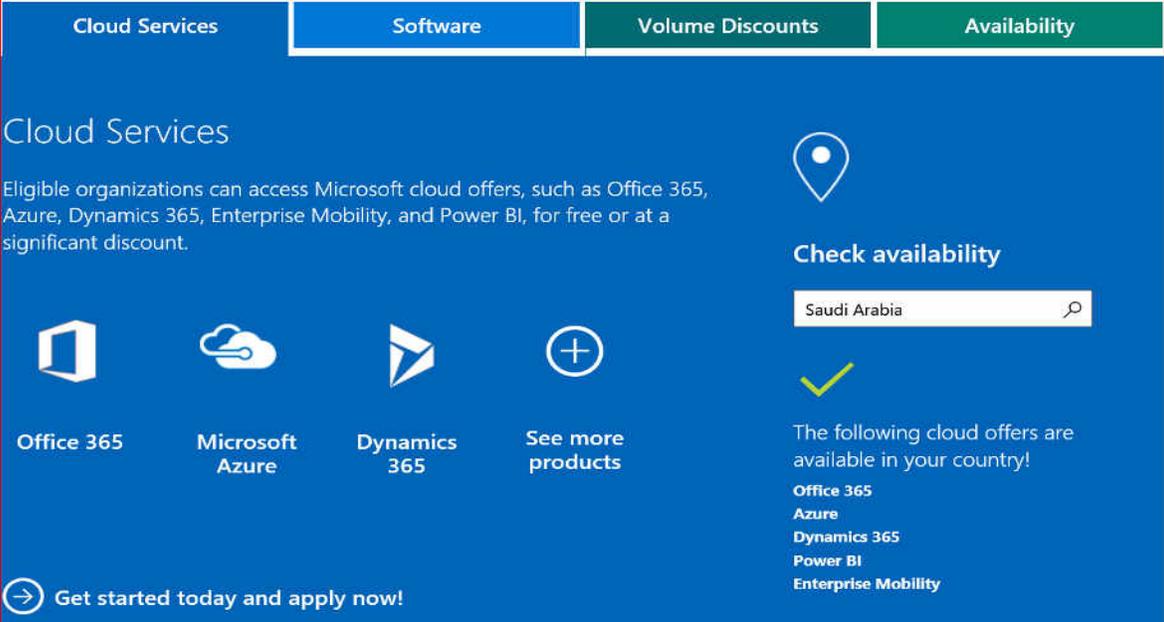
Committing \$1 billion in Cloud Services for Public Good over the next three years, including serving 70,000 nonprofits with this technology in the same timeframe.

Why we are doing it?

The announcement highlights the company's commitment to making sure the power of cloud computing is used to help tackle the world's biggest societal challenges. Microsoft's commitment focuses on providing additional cloud resources to eligible nonprofits, expanding access for university research and helping solve last mile access challenges.

What are the programs?

The cloud services, which will be offered to nonprofits via donations and significant discounts, will include: **Azure, Office 365, Power BI, Dynamics365, and the Enterprise Mobility Suite.**



The screenshot shows a navigation bar with four tabs: "Cloud Services", "Software", "Volume Discounts", and "Availability". The "Availability" tab is selected and highlighted in green. Below the navigation bar, the page title is "Cloud Services". A text block states: "Eligible organizations can access Microsoft cloud offers, such as Office 365, Azure, Dynamics 365, Enterprise Mobility, and Power BI, for free or at a significant discount." To the right, there is a "Check availability" section with a location pin icon, a search box containing "Saudi Arabia", a green checkmark, and a list of available offers: "Office 365", "Azure", "Dynamics 365", "Power BI", and "Enterprise Mobility". At the bottom left, there is a button with a right-pointing arrow and the text "Get started today and apply now!".

<https://www.microsoft.com/en-us/philanthropies/product-donations>

Key features across all products

- Suite of cloud offerings that work together.
- Special nonprofit pricing; cost effective.
- Improve nonprofit agility and flexibility.
- Easier and faster to deploy.
- Increase nonprofit capacity.
- Better security and reliability.
- Doesn't require internal IT resources to deploy or manage.

1. Microsoft Azure

Azure offers an integrated suite of cloud services – analytics, computing, web and mobile apps, networking, storage, and more – to empower your nonprofit organization to achieve more – more insight, more efficiency and more impact. Azure delivers deeper insights to enhance decision making, supports a broad selection of operating systems, and provides industry-leading security. It also integrates seamlessly with your existing IT infrastructure and scales as your nonprofit grows - giving you the ability to harness the power of Microsoft's data centers for a wide range of capabilities and scenarios.

Read more at

<https://www.microsoft.com/en-us/philanthropies/product-donations/products/azure#6AKhRCsezITS7ooV.99>

Microsoft Azure: What do you get?

\$5,000

in credits annually to use towards the complete portfolio of Azure services, including but not limited to:

Microsoft Azure: Services:

Web and mobile apps: Reach your customers everywhere, on every device, with a single mobile app build

Microservice applications: Deliver scalable, reliable applications faster to meet the ever-changing demands of your customers

Development and test: Simplify and speed up the process of building and testing applications across every platform

Big data and analytics: Make the most informed decision possible by analyzing all of the data you need in real time

Storage: Relational or non-relational data storage including blob storage, table storage, queue storage, and files

Disaster recovery: Protect all your major IT systems while ensuring apps work when you need them most.

Predictive maintenance and monitoring with IoT: Predict failures before they happen and monitor devices, assets, and sensors in the cloud

Digital media: Deliver high-quality videos to your stakeholders anywhere, anytime, on any device

Cognitive services: Easily add intelligent services, such as real time language translation in addition to vision, speech, knowledge and search capabilities, to your solutions

Hybrid integration: Seamlessly integrate applications, data, and processes across both on-premises and cloud

Operations management suite: Manage and protect your cloud and on-premises infrastructure

2. Office 365

- Get the latest tech, like real-time tracking and multiple authoring for your board reports
- Impress your most important donors with business class email, virtual meetings and going paperless
- Collaborate with your volunteers with video conferencing, instant messaging, and your own Yammer site
- Access and work on your grant applications anywhere, anytime, with remote file sharing
- Work seamlessly across devices, like iPads and PCs

Whether working in your office or on the go, empower staff and volunteers to succeed with the dynamic set of tools included in Office 365. Provide team members with free email and online document editing and storage. And with video conferencing, instant messaging, and your own Yammer site, you can bring teams together from around the world.

With Office 365, Microsoft takes security and compliance to the next level. Now you have even more control over your data security and compliance with built-in privacy, transparency, and refined user controls. It's easy to see why this is the most secure Office. Ever.

Office 365

What do you get?

Office 365 Business Essentials

Donation

Online versions of Office with email and video conferencing

- Email with 50 GB mailbox
- 1 TB file storage and sharing
- HD video conferencing
- Office Online



Office 365 Nonprofit E1

Donation

Online versions of Office with email and video conferencing

- Email with 50 GB mailbox
- 1 TB file storage and sharing
- HD video conferencing
- Office Online
- Team sites



Office 365

What do you get?

Office 365 Business Premium

\$2.00*
user/month
(annual commitment)

All the features of Business Essentials with full Office on PC/Mac with apps for tablets and phones in one integrated plan

- Email with 50 GB mailbox
- 1 TB file storage and sharing
- HD video conferencing
- Fully installed Office on PC/Mac
- Office apps on tablets and phones



Office 365 Nonprofit E3

\$4.50*
user/month
(annual commitment)

All the features of E1 plus full Office on PC/Mac, apps for tablets and phones, compliance tools, information protection, and voicemail integration

- Unlimited email storage for in-place archive
- Advanced email with archiving and legal hold
- Unified eDiscovery center
- Rights management, data loss prevention, and encryption
- Hosted voicemail support



Office 365 Nonprofit E5

\$10.00*
user/month
(annual commitment)

All the features of E3 plus a new class of unified communications solutions with advanced Skype for Business meetings and voice capabilities

- PSTN conferencing to dial in to Skype meetings from anywhere
- Cloud-based call management with option to add PSTN calling
- Advanced analytics with Power BI and Delve Analytics
- In-place, Advanced eDiscovery
- Advanced security with Advanced Threat Protection and Customer Lockbox
- Enhanced visibility and control of your Office 365 environment



3. Power BI

Power BI transforms your nonprofit's data into rich visuals for you to collect and organize so you can focus on what matters to you. Stay in the know, spot trends as they happen, and push your impact further.

Power BI

What is it?

- **See the full picture in one pane:** Power BI gathers all your on-premises and cloud information in one central location that you can access whenever and wherever.
- **Bring details to life:** Power BI makes you a master storyteller with stunning visualizations and interactive dashboards that offer a consolidated live view of your nonprofit. For the analyst at heart, Power BI Desktop provides a free-form canvas for drag-and-drop data exploration as well as an extensive library of interactive visualizations, simple report creation, and fast publishing to the Power BI service.
- **Transform data into decisions:** Data should empower, not overwhelm. With Power BI, you can easily interact with your data, using simple drag-and-drop gestures to discover trends and natural language queries to get lightning-fast answers.
- **Share a world of insight:** Power BI lets you share dashboards and reports with whoever you want, wherever you go. Always be in the know with the Power BI app for Windows, iOS, and Android. Alerts will inform you about any changes in your data so you can work with your team to take immediate action.

Power BI

What do you get?

Power BI Donation:

- Natural Language Data Exploration
- Import Cloud Services Data
- Import On-Premises Data
- Personal Dashboards and Reports
- Desktop and Mobile Apps
- Publish to Web

Power BI Pro for Nonprofits (\$3.00* user/month)

- Shared Data Queries
- 10 GB/User Data Capacity
- Consume Live Data Sources
- Create Organizational Content Packs
- Office 365 Group Collaboration
- Active Directory Access Control

4. Enterprise Mobility Suite

Keep your employees and volunteers productive on their favorite apps and devices—and your nonprofit's data protected.

Enterprise Mobility Suite

What is it?

Identity & access management in the cloud: Enterprise-grade identity and access management for nearly any app or device, cloud or on-premises. Delivers single sign-on, multi-factor authentication, self-service passwords, and more.

Simpler management of apps & devices: Cloud-based enterprise mobility management that helps you control employee and volunteer access to your nonprofit's applications and data on virtually any device.

Protect your information wherever it goes: Comprehensive encryption, identity, and authorization policies designed to secure files and email across phones, tablets, and PCs.

Behavioral analysis for advanced threat detection: Sophisticated, automated behavioral analytics that help you identify suspicious activities and advanced threats in near real time, with simple, actionable reporting.

Enterprise Mobility Suite

What do you get?

Enterprise Mobility + Security E3 for Nonprofits:

(\$1.65* user/month)

- Azure Active Directory Premium P1
- Azure Information Protection Premium P1
- Microsoft Advanced Threat Analytics
- Microsoft Intune

Enterprise Mobility + Security E5 for Nonprofits:

(\$2.80* user/month)

- Azure Active Directory Premium P2
- Azure Information Protection Premium P2
- Microsoft Cloud App Security

5. Dynamics 365

Introducing our next generation of intelligent business applications that brings together our CRM and ERP solutions. Dynamics 365 helps you engage with donors and volunteers, manage grants and finances, and coordinate projects from field to office – all driven by digital intelligence to help drive organizational agility and efficiency. Start with what you need and grow at your own pace through the modern and extensible platform.

Dynamics 365

Apps that work together seamlessly

- Dynamics 365 for Sales
- Dynamics 365 for Customer Service
- Dynamics 365 for Operations
- Dynamics 365 for Financials
- Dynamics 365 for Field Service
- Dynamics 365 for Project Service Automation

Dynamics 365

Benefits

Connect with your donors and volunteers: With digital intelligence on your side, engage donors at the right time, in the right place, in the right way to earn donors for life.

Empower your employees: Dynamics 365 provides the insights your employees need to make the best decisions, and the tools they need to do their best work—driving deeper impact for your organization.

Optimize your operations: With complete ERP capabilities to streamline your operations and reduce your costs, Dynamics 365 can help you drive greater impact.

Drive impact: Achieve greater impact in your communities with out-of-the-box technology and core management functionality.

Dynamics 365

What do you get?

Dynamics 365 Enterprise Plan 1

\$28.75

- Sales (\$23.75)
- Customer Service (\$23.75)
- Field Service (\$23.75)
- Project Service Automation (\$23.75)
- Power Apps (\$40.00*)

Dynamics 365 Team Members

\$2.50

- Sales (light use)
- Customer Service (light use)
- Field Service (light use)
- Project Service Automation (light use)
- Power Apps (light use)

Requests Types

Starting FY17, ALL Breadth Donations will be processed through TechSoup, any donations of this type submitted on Cybergrants will be rejected. For Breadth Donations (previously referred to as Community Software Donations), please use the link: www.microsoft.com/nonprofits

Microsoft YouthSpark Software grant FY17

<https://microsoft.cybergrants.com/ms/youthsparkv2/sw>

Philanthropies Software grant

<https://microsoft.cybergrants.com/ms/general/sw>

Dr. Mamdouh Najjar
نائب الرئيس للتقنية الوطنية
National Technology Officer

Diab Omar
مدير العمليات، الجمعيات الخيرية
Operations Manager, Philanthropies
V-diabom@microsoft.com

+966 50 598 0671
+966 11 298 8172